

Building Amazon Web Services with TD SYNnex

Our joint investments with AWS enables partners to scale, innovate and compete with confidence in their market.

How can TD SYNnex profitably accelerate your time to market?

TD SYNnex has been helping partners like you grow new core competencies, by continually investing in our teams' technology skills and expertise for over four decades. We are focused on evolving to become a leading solutions orchestrator, making it possible for our partners to deliver their products and services to end customers. We see our value as being able to simplify for our partners in four core ways:



We help you learn.

[TD SYNnex Cloud Practice Builder](#) and AWS Path helps you build practises based on migration and key routes to market.



We solve for technology ecosystem complexity.

TD SYNnex have built [Click-to-Run solutions](#) that can support you and solve your customer IT pain points faster.



We deliver technology solutions with versatility.

TD SYNnex have fixed costs on [assess, migrate, and managed services designed for SMB customers](#).



We help you evolve.

TD SYNnex have built a [Cloud Platform](#) that simplifies the management and reporting of your AWS solutions, including the billing & invoicing to your customers.

New Customers, Greater Opportunities

AWS is recognizing your commitment! Receive a Partner Originated Discount (POD) for new end-customer opportunities with Amazon Web Services (AWS). Earn a discount after originating and winning each new end-customer AWS opportunity.

- Discount applies for up to 24 months from the opportunity launch date.
- AWS Account Usage must be less than \$5,000 the month prior.

Your Path to 19%

The AWS Partner Originated Discount is just one way to accelerate your business growth. All TD SYNnex partners receive a base discount of 3%. For Greenfield customer opportunities, partners may be eligible for an additional 7% incentive. After reaching Advanced Tier on APN, partners can add a 4% competency discount on all accounts as well.

Combine and maximize your incentive opportunity through TD SYNnex!



Discover TD SYNnex competencies on AWS

Program Management:

Access to Migration Acceleration Program (MAP) and Well Architected Partner Program (WAPP).



Proven Platform Expertise:

StreamOne Ion platform is a Cloud Management Tools Competency platform.



Proven Industry Expertise:

Competencies in Public Sector demonstrating our proven experience in Government, Education and Healthcare sectors.



Proven Skills:

Distribution Partner with most certified staff globally and skills to supplement your bench and enable your staff with Immersion Days and training.



Want to know more?

If you have any questions or just want to find out more about how you could become a TD SYNnex AWS trusted partner, [get in touch](#) with us today.